





### Who is Nationwide Pet Insurance?

### Nation's oldest and largest provider of pet health insurance

- Established in 1982 by veterinarians
- Four out of five veterinarians recommend VPI\*
- Formerly known as VPI Pet Insurance

### More than one million pets insured since 1982

Paid out more than \$525 million in claims and process 100,000 claims per month

#### Products available in all 50 states

- Pet Parents can go to any licensed veterinarian in the world
- Coverage available for dogs, cats, birds and exotics

\*of veterinarians who recommend pet insurance; 2010 AAU Study





## What types of pets can be insured with Nationwide Pet Insurance?







### Dog and Cat Plans: 0 – 9 Years old

# Choose a pet health plan to fit your needs

Prices include 5% discount!

### From VPI®, the #1 choice in America for pet insurance







Chronic conditions? Covered.
Every year, Benny the pug gets a stu

Every year, Benny the pug gets a stubborn ear infection. And every year his mom, Julie, rests easy because she's **covered by VPI**.

This year, it took three vet visits and \$441 to clear up Benny's ear. Since Julie had met her annual deductible on a previous visit, VPI sent her a check for the full \$441.

Use any vet  Accidents, including poisonings, cuts and broken bones  Common Illnesses, including ear infections, rashes, vomiting and diarrhea  Serious/chronic Illnesses', including cancer, diabetes and allergies  Hereditary conditions'  Procedures/services, including surgeries, Rx meds, testing and hospitalization  Wellness services, including exams, vaccinations and flea/heartworm preventives  Annual deductible  \$0  \$250  \$250 for medical claims \$0 for wellness claims				
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including cancer, diabetes and allergies  Hereditary conditions¹  Procedures/services, including surgeries, Rx meds, testing and hospitalization  Wellness services, including exams, vaccinations and flea/heartworm preventives  Annual deductible  \$0  \$250 for medical claims \$0 for wellness claims	including ear infections, rashes,		✓	✓
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exams, vaccinations and flea/heartworm preventives  Annual deductible \$0 \$250 \$250 for medical claims \$0 for wellness claims	surgeries, Rx meds, testing and		✓	✓
Annual deductible \$0 \$250 \$0 for wellness claims	exams, vaccinations and	✓		✓
	Annual deductible	\$0	\$250	
Max annual benefit \$500 \$14,000 \$14,500	Max annual benefit	\$500	\$14,000	\$14,500







## Can buy standalone or with the Medical Plan

## Preventive care coverage details



Physical exam: Two exams per policy term
Behavioral exam and/ or treatment
Vaccination or titer
Heartworm or FeLV/FIV test
Fecal test
Deworming
Nail trim
Microchip
Health certificate
Flea control or heartworm prevention
One additional test: 1. Health screen (blood test) or 2. Radiograph (X-rays) or 3. Electrocardiogram (EKG)
Maximum annual benefit

\$500	
\$75 One test per policy term	
\$75	
\$40	
\$40	
\$20	
\$25	
\$25	
\$35	
\$75	
\$30	
\$60 (\$30 max per exam)	
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Wellness plans are not available in all states.





## **Specialty Plans – Call in for a quote**

→ Injury Plan is for all ages. Can add wellness too!



- Low-cost injury-only coverage
- \$250 annual deductible
- Maximum annual benefit of \$14,000
- No underwriting required
- No upper age restriction

\$10/month<sup>†</sup>



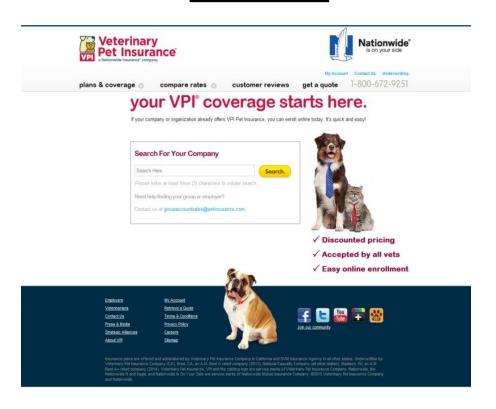




## **Enrollment Process**

# Two convenient ways to enroll:

 Visit us online through your group's link on petsvpi.com



2. Call 877-PETS-VPI to speak with a licensed sales agent





## **Easy Payment Option**

- By choosing Payroll Deduction -
  - You save \$24 per year, per pet!!
    - (\$2 direct bill monthly installment fee is waived)
- Each pet enrolled is issued an <u>individual</u> policy.
- Multiple pet discounts:
  - 2 or 3 pets total of 10% discount
  - 4 or more total of 15% discount







### **How Nationwide Pet Insurance Works**

Filing a claim and getting reimbursement is easy



Pay your vet

**Step 1:** Pay for your pet's treatment at the time of service.

2 Send your claim

**Step 2:** Fax or mail our easy-to-use claim form along with your receipts

3 Get reimbursed

**Step 3:** After meeting your policy's annual deductible, you are reimbursed according to your plan's benefit schedule.

Our one-page claim form makes filing claims easy and you can track your claims online through our VPI Policyholder Portal.





## How to manage your policy

## Convenient Account Management Options

### Nationwide Customer Care

- Phone: 800-540-2016
- Average answer time is 20 seconds
- Available Monday-Friday 5:00 a.m. to 7:00 p.m. (Pacific), and Saturday 7:00 a.m. to 3:30 p.m. (Pacific).

### Policyholder Portal

- Email claims.
- Check claim status and history
- Update account information.
- Find answers to common questions with the Policyholder User Guide (PUG), a new, user-friendly video library







## Free New Service – Vet Helpline



- Free to all policyholders
- Speak with a vet about your pet's symptoms
- Unlimited Access
- Available 24/7



Talk to a vet now We're live and ready to help in real time

Call 1-855-331-2833

Coming soon: ( ) Email ( ) Chat live









## **Key Points**

- Enroll anytime throughout the year
- Sign up by the 15<sup>th</sup> of the month, effective date will 1<sup>st</sup> of the next month.
  - Ex: enroll 12/14, effective date is 1/1
- Sign up after the 15<sup>th</sup> of the month, effective date will be 1<sup>st</sup> of the next following month.
  - Ex: enroll 12/17, effective date is 2/1
- Enroll your pet when they're healthy, don't wait!







## Thank you!!





